

STACK Discovery Questions

GENERAL

Company Name: _____ Number of Estimators: _____

Company Website: _____

Decision Maker / Point of Contact: _____

PRECONSTRUCTION

Are your estimates derived from plans/blueprints?

Always Sometimes Rarely Never

How many bids do you complete per month? _____

TECH STACK

Current accounting / ERP system

Acumatica Sage Intacct Sage 100 Sage 300 Viewpoint
Spectrum Foundation Quickbooks Other

Takeoff Tool

Planswift Bluebeam On Center OST
zzTakeoff Togonal.AI Other

Current Estimating Tool

Excel Sage Estimating ProEst
WinEst QuickBid Other

ITB Platform

BuildingConnected ConstructConnect Other